

**A FAMILY FOR EVERY CHILD**  
**Profit & Loss**  
 January through December 2011

	Jan - Dec 11
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4004 · HOME STUDY EXP. BILLED OUT	545.91
4005 · HOME STUDY FEES/ADOP	63,201.34
4009 · SPECIAL/RESERCH/OTHER	1,325.00
4011 · MATCHING ASSISTANCE PROG.	29,218.53
4030 · CONTRIBUTIONS	43,025.01
4075 · MENTOR PROGRAM INCOME	181.04
4076 · Interest received	640.04
4078 · FAMILY FINDING	3,690.00
4079 · PRINCESS EVENT	6,295.30
4080 · Sale of Cards/Wine Tour	816.00
4081 · WINTER WONDERLAND	77,197.15
4083 · NITE OF THOUSAND STARS	402.00
4110 · GRANTS	99,662.00
8081 · OTHER FUND RAISERS	629.00
<b>Total Income</b>	326,828.32
<b>Gross Profit</b>	326,828.32
<b>Expense</b>	
6000 · GENERAL AND ADMIN.	
6009 · Utilities	1,048.59
6010 · Office rents	13,800.00
6012 · Phones-	430.13
6014 · Computer Web exp.	2,024.68
6015 · Equipment Rent & Repairs	2,227.78
6020 · Data Base/Web	629.57
6023 · Bank Card Charges	3,173.44
6024 · Office Supplies	1,639.04
6025 · Postage	1,293.02
6028 · Photo Printing	2,731.03
6030 · Printing/News letter	1,579.47
6032 · Materal and Handouts	314.85
6034 · Meals/Entert	78.95
6035 · Education/Conf	2,848.44
6038 · Travel	1,752.60
6060 · Contract work	19,090.89
6061 · Home Study contract	35,710.74
6066 · Events	12,181.89
<b>Total 6000 · GENERAL AND ADMIN.</b>	102,555.11
6040 · Research contract work	300.00
6180 · INSURANCE	
6185 · Liability Insurance	542.95
6187 · Workers Comp Ins.	234.25
<b>Total 6180 · INSURANCE</b>	777.20
6200 · PROFESSIONAL FEES-EXP	
6230 · Licenses and Permits	118.00
6240 · Conf./Educ./Research	1,264.04
6261 · Website Development	340.68
6270 · Professional Fees	383.95
6280 · Legal Fees	50.00
<b>Total 6200 · PROFESSIONAL FEES-EXP</b>	2,156.67
6400 · STAFFING	
6401 · SALARIES	136,878.12
6405 · Payroll taxes and Expense	12,835.93
<b>Total 6400 · STAFFING</b>	149,714.05

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Accrual Basis

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	<u>Jan - Dec 11</u>
6899 · VOIDED CHECK	0.00
Total Expense	<u>255,503.03</u>
Net Ordinary Income	<u>71,325.29</u>
Net Income	<u><u>71,325.29</u></u>